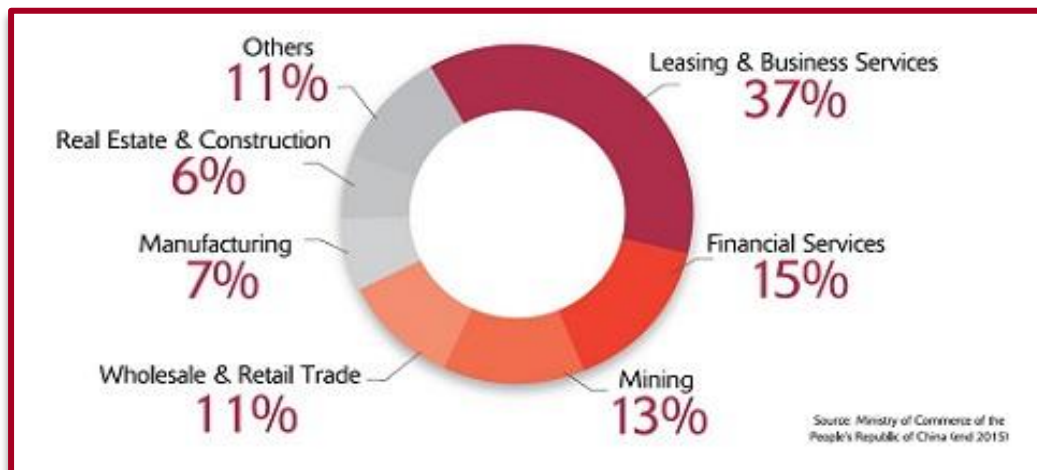
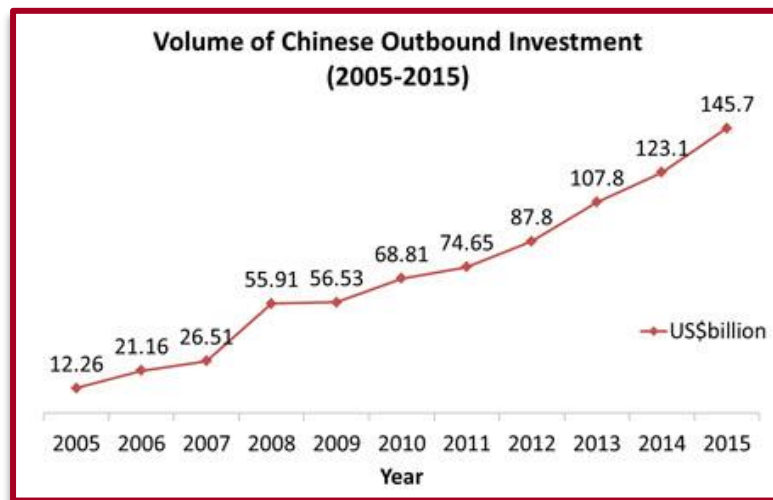


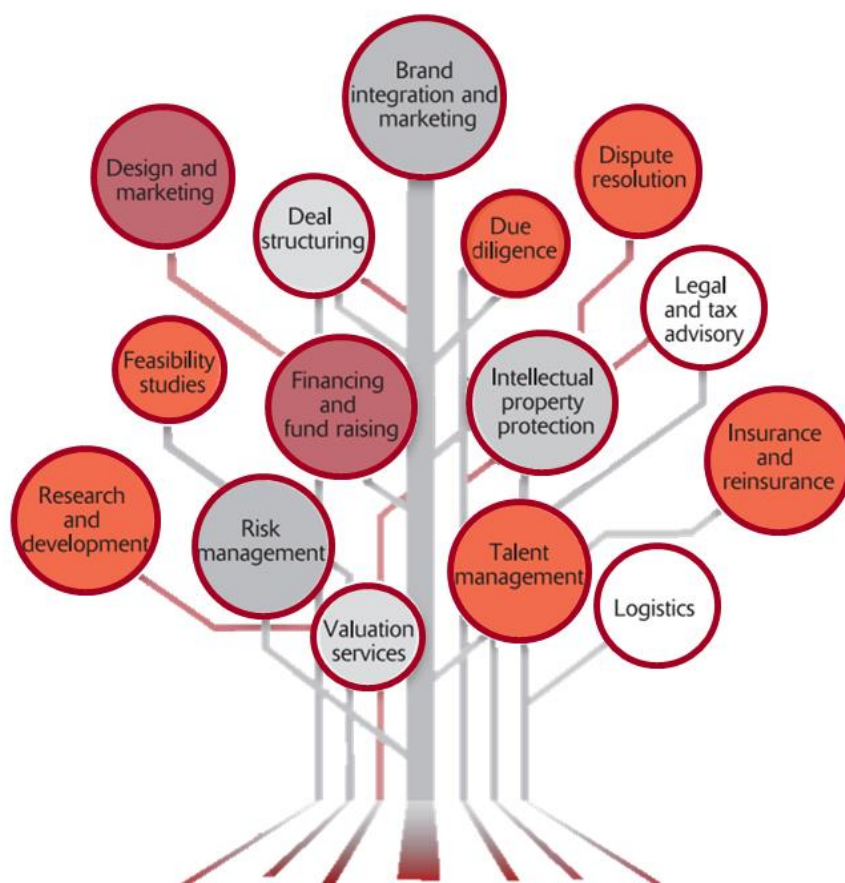
Promoting Hong Kong as the Bridgehead for Mainland Enterprises' Outward Investment Ventures

China's outward foreign direct investment (FDI) has increased by leaps and bounds in recent years. **According to the Ministry of Commerce (MOFCOM), China's FDI reached US\$145.7 billion in 2015, ranking it as the world's second largest investor economy behind the US.** With China's 13th Five-Year Plan (2016-2020) further emphasising the importance of innovation and foreign investments as crucial vessels of growth, the upward trajectory of China's appetite for overseas investment partnership opportunities is expected to continue.



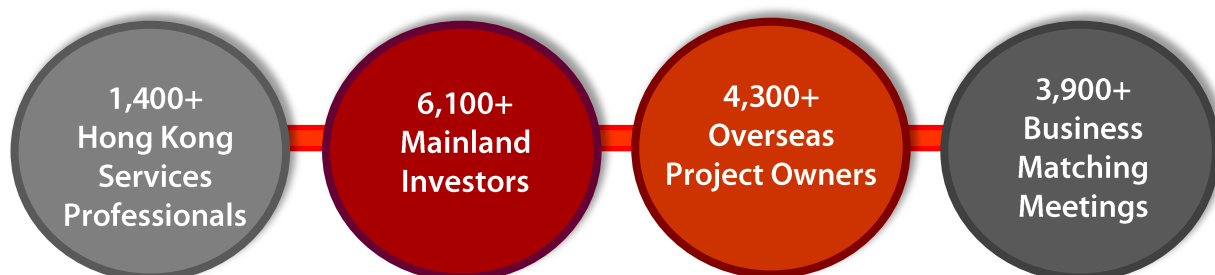
The Hong Kong Trade Development Council (HKTDC) has been championing Hong Kong as the bridgehead for mainland enterprises' outward investment ventures, and for good reasons. Most Chinese investors regard our common law system, free flow of capital and information, as well as our world-class financial and professional services as crucial enablers of successful cross-border investment ventures. **In fact, some 60% of China's cumulative stock of outward FDI, which reached US\$1,097.9 billion as at the end of 2015, had been directed to, or channelled through, Hong Kong.** Our legal and tax infrastructure, expertise in intellectual property protection, strong international

networks, familiarity with Sino-foreign co-operation and world-class services talents all serve to connect the investment needs of mainland enterprises with overseas businesses and projects. **Without doubt, Hong Kong's world-class services professionals will continue to play a crucial role in enabling cross-border deals and partnerships for Chinese enterprises.**



HOW HONG KONG CAN HELP

HKTDC is committed to helping Hong Kong services professionals capitalise on opportunities arising from China's increasing outward FDI. Since 2011, we have organised more than 100 activities, including conferences and seminars, business and investment matching sessions, joint outbound investment missions as well as roadshows to various mainland business hubs:





HKTDC is pleased to invite you and other members of your organisation to register to receive enquiries from Chinese investors looking for overseas opportunities, worldwide project owners seeking capital, as well as updates on HKTDC's promotion programme for connecting Hong Kong service providers with mainland enterprises. Enclosed please find the registration form for your perusal. Should you have any enquiry, please feel free to contact myself or Ms Kathy Chow at (852) 2584 4445 or kathy.py.chow@hktdc.org .

Yours sincerely,

Christopher Lai
 Manager, Service Promotion
 Hong Kong Trade Development Council

Encl.

Hong Kong Trade Development Council

Enquiry for Chinese Enterprises Cross-border Investment & Cooperation Opportunities

*For Hong Kong intermediaries seeking opportunities in facilitating Chinese outbound investments,
each member of your firm may complete a separate form*

The HKTDC is committed to helping Hong Kong intermediaries capitalise on the prevailing trend of Chinese enterprises' outbound investments. You can now register with us to receive enquiries from Chinese investors looking for international investment opportunities, and overseas project owners looking for Chinese and Hong Kong investors. Simply complete this form and return to HKTDC by e-mail or fax to receive the latest updates:

Ms Kathy Chow

Email: kathy.py.chow@hktdc.org

Tel: (852) 2584 4445

Fax: (852) 2169 9776

Contact and Company Information

Title:	<input type="checkbox"/> Prof <input type="checkbox"/> Dr <input type="checkbox"/> Mr <input type="checkbox"/> Mrs <input type="checkbox"/> Ms <input type="checkbox"/> Miss
Name:	(ENG)
	(CHI)
Position:	(ENG)
	(CHI)
Company:	(ENG)
	(CHI)
Address:	
Tel:	
Fax:	
E-mail:	
Mobile:	
Business Registration Cert. No.	
Company Website:	
Please give an overview of company business: <i>You may attach additional information as appropriate</i>	

Business Nature (You may provide multiple answers)			
<input type="checkbox"/> Brand Management	<input type="checkbox"/> Financial Due Diligence	<input type="checkbox"/> Market Entry Strategic Analysis	
<input type="checkbox"/> Business Valuation	<input type="checkbox"/> Interim Management	<input type="checkbox"/> Risk Mitigation	
<input type="checkbox"/> Consultancy	<input type="checkbox"/> IPR Protection	<input type="checkbox"/> Venture Capital / Private Equity	
<input type="checkbox"/> Corporate Intelligence	<input type="checkbox"/> Legal Advisory	<input type="checkbox"/> Tax Advisory	
<input type="checkbox"/> Corporate Services	<input type="checkbox"/> Legal Due Diligence	<input type="checkbox"/> Trust Service	
<input type="checkbox"/> Financial Advisory	<input type="checkbox"/> Others (Please specify): _____		
Your Regional Specialisation (Overseas): (You may provide multiple answers)			
<input type="checkbox"/> Australia	<input type="checkbox"/> Germany	<input type="checkbox"/> Scandinavia	<input type="checkbox"/> Others (Please specify):
<input type="checkbox"/> Canada	<input type="checkbox"/> Italy	<input type="checkbox"/> United Kingdom	
<input type="checkbox"/> France	<input type="checkbox"/> Japan	<input type="checkbox"/> USA	
Your Regional Specialisation (Chinese Mainland): (You may provide multiple answers)			
<input type="checkbox"/> Beijing	<input type="checkbox"/> Fujian	<input type="checkbox"/> Shandong	<input type="checkbox"/> Sichuan
<input type="checkbox"/> Guangdong	<input type="checkbox"/> Jiangsu	<input type="checkbox"/> Shanghai	<input type="checkbox"/> Zhejiang
<input type="checkbox"/> Others (Please specify): _____			
Your Industry Specialisation: (You may provide multiple answers)			
<input type="checkbox"/> Technology (Please specify)			

<input type="checkbox"/> Brand (Please specify)			

<input type="checkbox"/> Others (Please specify)			

- I wish to be listed on HKTDC website as one of the Hong Kong intermediaries handling Chinese enterprises outbound investments.
- I am willing to share news / information on successful Chinese outbound investment deals handled by my company to HKTDC for promoting Hong Kong's service platform to Chinese investors and overseas project owners.

DECLARATION

I acknowledge that the above information may be used by the Hong Kong Trade Development Council (HKTDC) for incorporation in all or any of its database for direct marketing or business matching purpose (and may therefore become available to the public within and/or outside of Hong Kong for use by them), and for any other purposes as stated in the Privacy Policy Statement (available at www.hktdc.com/mis/pps/en); I confirm that I have the consent and the authority of each individual named in this form to release their personal data for the purposes stated herein.

- Please tick here if you object to our use of your data for direct marketing.
- Please tick here if you do not wish to be included in HKTDC online database accessible by their users for business matching purpose.
- If you are from a member state of the European Union ("EU") / European Economic Area ("EEA") , please tick here if you accept our use of your provided data for direct marketing purposes.

* For non-EU/EEA customers, please skip this box which is solely for EU/EEA customers as required by the relevant data protection law in the EU.

Name: _____

Signature / Company Stamp: _____

Date: _____

