

# Credit risk analysis: What is the payment behaviour of Chinese enterprises?

Speakers	Xavier Farcot, Deputy Regional Managing Director, Greater China, Coface Mr. Farcot is responsible for underwriting and claims of the group in Greater China,
<ul> <li>Mr. Farcot is responsible for underwriting and claims of the group in managing a team of risk and claims specialists located in Hong Kong, Taiwa has been with Coface since 1981, and stationed in Hong Kong since 2001 with Coface, Mr. Farcot has worked in a number of positions within varior including market survey insurance, human resources, finance and adm subsequently the short-term risks underwriting department. Prior to joir worked for Renault in the UK in their Management Control Office.</li> <li>Mr. Farcot graduated from the European Business School in 1981 with a Dipl Kenneth Lam, Deputy Regional Manager, Risk, Greater China, Coface Mr. Lam assists the Deputy Regional Managing Director to manage a team and claims specialists in the Greater China region. Besides managing portfolio of clients in Greater China region, he is also responsible for cresearch and analysis on corporates where Coface has key exposures. Mr. Lam joined Coface as a credit analyst in 1998. Before being promote position, he supervised the business information division of Coface Greater Limited for 6 years.</li> </ul>	
	Prior to Coface, Mr, Lam worked as a credit analyst in a computer trading company in the United States. He graduated from the University of Southern California, United States in 1997 with a Business Degree in Finance. He also earned his Master Degree in Finance from Columbia Southern University in 2006.
Date	Friday, 11 June 2010
Time	6:30 p.m. – 8:00 p.m.
Venue	Hong Kong Institute of CPAs Training Centre, 27/F., Wu Chung House, 213 Queen's Road East, Wanchai, Hong Kong
Enrolment fee	HK\$190 for HKICPA member or student; and IA/HKIAAT's member or student
	HK\$180 for online enrolment
	HK\$330 for non-member
Language	English
Format	Seminar including experience sharing
Competency	General Business and Professional Knowledge, Leadership and Business Strategy*
Rating	Foundation / Intermediate Level* - General awareness of the competency. Apply the knowledge in a limited range of situations. / Sound understanding of the knowledge area. The ability to apply knowledge and skills to a range of situations and able to deal with new situations.
Target audience	CEOs, Presidents and Directors, Finance Directors, Corporate Treasurers, Company secretaries, Finance & Accounting Managers, Accountants
CPD credit	1.5 hours

### About the programme

China is one of the fastest-growing major economies in the past 30 years with an average annual GDP growth rate above 10% and an impressive 8.7% GDP growth in a very difficult year of 2009. Credit risks of Chinese enterprises may be ignored behind this booming scene. Have you ever been concerned about the possibility of payment delay and default of your Chinese buyers? This course will give you information on the current situation of the credit risks of Chinese enterprises.

The speakers will share with members the result of a corporate payment survey of 1,000 Chinese enterprises and a 2009 industry analysis in China. Participants will learn:

- What are the common payment terms of Chinese enterprises?
- What is the payment behaviour of Chinese enterprises?
- How serious is the overdue and default situation in the China market?
- Which types of company are the most risky to trade with?
- Which industries are more risky in China?

## HONG KONG INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

# CPD ENROLMENT FORM (For Support Programme)

**Operation & Finance Department**, Hong Kong Institute of CPAs, 37/F, Wu Chung House, 213 Queen's Road East, Hong Kong

Please click here for online enrolment

Payment & Enrolment Status Enquiry: 2287 7381 e-mail: finance@hkicpa.org.hk	Course Information Enquiry: 2287 7386 e-mail:cpd@hkicpa.org.hk	FOR OFFICE USE
Fax : 2893 9853		

## Deadline: 7 working days before the date of the programme

No.	Membe	rship	Full Name of Participant(s)	Company	Programme	Fee	
NO.	No.	Status <sup>(1)</sup>	(Block Letters)	Company System <sup>(2)</sup>		Code	(HK\$)
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						Total (HK\$)	

I am unemployed and planning to reioin the workforce.

The Institute reserves the right to allocate places to enable the enjoyment of more members in this event.

The Institute's decision is final. Applicant must submit the enrolment form 10 working days before the event.

	Contact Person :	Tel No. :	Fax No. :	E-mail :
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#### **Payment Method** (Please tick the appropriate box)

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- Membership Status: NP = Non-Practising, P = Practising, IA = International Affiliate, S = Student, HKIAAT = HKIAAT Student or Member, Notes: 1. GAA = GAA Passport holder, NM = Non-Member.
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    - All applications are on a first-come-first-served basis. In the event of over-subscription, priority will be given to members and students of HKICPA.
  - Application by fax will ONLY be accepted when payment is made by Visa/Master credit card. Please ensure all the particulars relating to payment are completed, 4. otherwise the application cannot be processed. There is NO need to send in the enrolment form again if it has already been faxed to the Institute. Cheque(s) should be made payable to "Hong Kong Institute of Certified Public Accountants". Please issue SEPARATE CHEQUE for each event.
  - 5
  - Successful applicants will receive admission ticket or confirmation notice (for those who opt for Computerised Ticketing System) at least 3 working days before 6. the event. Unsuccessful applicants will also be notified around the same time. If you have not heard from the Institute regarding your registration 2 days before the event and if you have other enquiries related to the programme, please make enquiry at 2287 7386 or 2287 7253.
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  - 10. All personal data collected from the enrolment process, and administration of the CPD Programmes will only be used for the purpose of the administration of the course on which members are enrolled.

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