



HKICPA seminar:

# Credit Management: Risk Mitigation & Financing Options in China Trade

Programme Code: S150619S

Once again China becomes a highlight of global attention to its recent policies to improve quality and efficiency, change models and adjust structure in domestic economy, as well as its growing participations in telecommunication, E-commerce, infrastructure and finance in the global economy. Many foreign companies while having concerns in their investment in China on various unpredictable issues, still rate China as one of their top three investment destinations. It is thus extremely useful to be aware of the various risk mitigation and financing options available in the market.

**Topics include:**

- Credit Risk Mitigation as tools for: \*Marketing expansion \*Financing improvement \*Bank credit enhancement \*Balance sheet protection \*Securitization
- Financing Options covering: \*Receivable financing \*Performance/Pre-payment financing \*Supply chain factoring \*Equipment financing \*Project Financing \*Syndication loan
- International and domestic credit insurance vs Factoring and role of broker

**Date** Friday, 19 June 2015

**Time** 6:30 p.m. – 9:30 p.m.

**Venue** Hong Kong Institute of CPAs,  
27/F., Wu Chung House, 213 Queen's Road East, Wanchai, Hong Kong.

**Format** Seminar

**Language** Cantonese

**Fee** HK\$430 for HKICPA member or student; and IA/ HKIAAT member or student  
HK\$420 for online enrolment  
HK\$700 for non-member

**Objectives** Overview on:

- Credit risk mitigation tools
- Financing options

**Speaker** **Ms. Joyce Chan**, Partner, International Risk Consultants (Asia) Ltd.

Ms. Chan is a professional consultant with extensive experience in international trade credit risk management and trade finance. Previously served as top management posts in Hong Kong Export Credit Insurance Corporation, UPS Group and Johnson Electric Group responsible for credit insurance, factoring business and China advisory.

**Participants** CEOs, CFOs, Head of Sales & Marketing, Auditors

**Competency** Accounting and financial reporting;  
Risk management;  
Corporate finance

**Rating** Intermediate Level  
(Please refer to the [Institute's online CPD Learning Resource Centre](#))

**CPD hours** 3



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<http://www.hkicpa.org.hk>**

### HKICPA Event Enrolment Form (For Support Programme)

Finance & Operations Department,  
 Hong Kong Institute of CPAs,  
 37/F, Wu Chung House, 213 Queen's Road East, Hong Kong

**Please click here for online enrolment  
 (for HKICPA members only)**

Payment & Enrolment Status Enquiry: 2287 7381  
 e-mail: [finance@hkicpa.org.hk](mailto:finance@hkicpa.org.hk)  
 Fax : 2893 9853

Course Information Enquiry:  
 2287 7386 / 2287 7253  
 e-mail: [cpd@hkicpa.org.hk](mailto:cpd@hkicpa.org.hk)

**FOR OFFICE USE**

**Deadline: 7 working days before the date of the programme**

| No. | Membership |               | Full Name of Participant(s)<br>(Block Letters) | Company | Email address <sup>*(2)</sup><br>(Block Letters) | Programme<br>Code | Fee<br>(HK\$) |
|-----|------------|---------------|--|---------|--|-------------------|---------------|
|     | No.        | Status<br>(1) |  |         |  |                   |               |
| 1   |            |               |  |         |  |                   |               |
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\* *Email address is for enrolment confirmation purpose. Please refer to note (2) for details.*

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I am unemployed and not working. I am planning to rejoin the workforce.  
 The Institute reserves the right to allocate places to enable the enjoyment of more members in this event.  
 The Institute's decision is final. Applicant must submit the enrolment form 10 working days before the event.

Contact Person : \_\_\_\_\_ Tel No. : \_\_\_\_\_ Fax No. : \_\_\_\_\_ E-mail : \_\_\_\_\_

**Payment Method** (Please tick the appropriate box)

Cheque (no. \_\_\_\_\_) payable to "Hong Kong Institute of Certified Public Accountants" or "HKICPA" <sup>(6)</sup>

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- Notes:**
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  - Successful applicants will receive confirmation of registration by email at least 3 working days before the event. Unsuccessful applicants will also be notified around the same time. If you have not heard from the Institute regarding your registration 2 working days before the event and if you have other enquiries related to the programme, please make enquiry at 2287 7386 or 2287 7253.
  - NO ADMISSION TICKET will be issued. Please bring your HKICPA membership card or confirmation email for admission purpose.
  - All applications are on a first-come-first-served basis.
  - Application by fax will ONLY be accepted when payment is made by credit card. Cash is strictly not accepted. Please ensure all the particulars relating to payment are completed, otherwise the application cannot be processed. There is NO need to send in the enrolment form again if it has already been faxed to the Institute.
  - Please issue SEPARATE CHEQUE for each event.
  - NO REFUND/CANCELLATION will be entertained after the application is processed.
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  - The Institute reserves the right to change the venue, date, speaker or to cancel the event due to unforeseen circumstances.
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  - No unauthorized audio or video recording is allowed at CPD events.

For payment by cheque, please fill-in your postal address for refund in case the event is full or cancelled.  
 (Remarks: For payment by credit card, refund will be made directly to your credit card.)

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