



The Cash Control Octet

Programme Code: W111104S

During this workshop delegates will understand the immense importance that cash holds over the company's ability to be profitable and drive the enterprise forward. This workshop leads delegates through the eight main sources of funds, describing tips, tricks and techniques to manage cash control.

This workshop looks at releasing funds from within the business to strengthen and protect its position in the marketplace. The practical steps that must be taken to manage and control cash flow at every point will be discussed throughout this workshop.

Topics covered include:

OpEx & CapEx – Manage not shut-down;	Maximise cash inflow;
Optimise revenue streams;	Clear and accurate forecasting;
Measure and monitor;	Minimise activity inefficiency;
Supply Chain Management;	Pricing for profits.

Date **Friday, 4 November 2011**

Time **9:00 a.m. – 5:00 p.m.**

Venue Hong Kong Institute of CPAs Training Centre, 27/F., Wu Chung House, 213 Queen's Road East, Wanchai, Hong Kong.

Format Workshop including practical examples from real-world applications and exercises

Language English

Fee HK\$1,700 for HKICPA member or student; and IA/ HKIAAT's member or student
HK\$2,000 for non-member

Objectives Delegates will learn how to interpret the day-to-day cash needs of a business from beyond the perspective of traditional accounting into commercial reality.

- Text book theories cannot always be applied in the real world: This workshop focuses on the application of best practice methods to enable delegates to examine areas of the business to release cash.
- Take-away techniques that can be used to overcome any obstacles or resistance to some of the more dynamic steps that will be necessary are also provided.
- This seminar will enable delegates at all levels to refresh and reinforce their knowledge and skills as well as absorb several new techniques to enable them to maximise their business development initiatives.

Speaker **W Francis Rowlands** FCMA MCIM AMIMI AAE
Executive President, IBP Business Coaching
Immediate Past Chairman, Global Markets Committee, CIMA

Participants CEOs; VPs & Managing Directors; COOs, CFOs, the Senior Management Team; Accountants, Financial Managers & Controllers.

Competency Business Finance

Rating Intermediate to Advanced Level
(Please refer to the [Institute's online CPD Learning Resource Centre](#))

CPD hours 7



**To confirm your CPD booking,
 just log on to "MyCPA" at
<http://www.hkicpa.org.hk>**

CPD ENROLMENT FORM (For Support Programme)

Finance & Operations Department,
 Hong Kong Institute of CPAs,
 37/F, Wu Chung House, 213 Queen's Road East, Hong Kong

Payment & Enrolment Status Enquiry: 2287 7381 e-mail: finance@hkicpa.org.hk Fax : 2893 9853	Course Information Enquiry: 2287 7386 / 2287 7253 e-mail: cpd@hkicpa.org.hk
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Deadline: 7 working days before the date of the programme

No.	Membership		Full Name of Participant(s) (Block Letters)	Company	CT System ⁽²⁾	Programme Code	Fee (HK\$)	
	No.	Status ⁽¹⁾						
1								
2								
3								
4								
5								
							Total (HK\$)	

I am unemployed and planning to rejoin the workforce.
 The Institute reserves the right to allocate places to enable the enjoyment of more members in this event.
 The Institute's decision is final. Applicant must submit the enrolment form 10 working days before the event.

Contact Person : _____ Tel No. : _____ Fax No. : _____ E-mail : _____

Payment Method (Please tick the appropriate box)

<input type="checkbox"/> Cheque (payable to "Hong Kong Institute of Certified Public Accountants")	
Cheque No.:	Bank:
<input type="checkbox"/> Visa / Master Credit Card	Card Number :
Cardholder's Name : (Please print)	Card Expiry Date (month/year) :
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	Date

- Notes:**
- Membership Status: **NP** = Non-Practising, **P** = Practising, **IA** = International Affiliate, **S** = Student, **HKIAAT** = HKIAAT Student or Member, **GAA** = GAA Passport holder, **NM** = Non-Member.
 - Please put a "✓" in this column to indicate you wish to register by Computerized Ticketing System. Instead of a ticket you will receive a confirmation receipt by post. Details of the system can be found at <http://www.hkicpa.org.hk/membership/cpd/ticket.php>.
 - All applications are on a first-come-first-served basis.
 - Application by fax will ONLY be accepted when payment is made by Visa/Master credit card. Please ensure all the particulars relating to payment are completed, otherwise the application cannot be processed. There is NO need to send in the enrolment form again if it has already been faxed to the Institute.
 - Cheque(s) should be made payable to "Hong Kong Institute of Certified Public Accountants". Please issue SEPARATE CHEQUE for each event.
 - Successful applicants will receive admission ticket or confirmation notice (for those who opt for Computerised Ticketing System) at least 3 working days before the event. Unsuccessful applicants will also be notified around the same time. If you have not heard from the Institute regarding your registration 2 days before the event and if you have other enquiries related to the programme, please make enquiry at 2287 7386 or 2287 7253.
 - NO REFUND/CANCELLATION will be entertained after the application is processed. If you are unable to attend the enrolled programme, you may nominate a substitute to take your place, provided that the Institute is notified in writing at least two working days prior to the event date.
 - All scheduled events will be cancelled and postponed to a date to be announced in the event of typhoon signal no. 8 or above or if a Black Rainstorm warning is hoisted. For details of bad weather arrangement for CPD programmes, please refer to the Institute's homepage.
 - The Institute reserves the right to change the venue, date, speaker or to cancel the event due to unforeseen circumstances.
 - All personal data collected from the enrolment process, and administration of the CPD Programmes will only be used for the purpose of the administration of the course on which members are enrolled. In addition, the Institute may use the collected data for statistical research and analysis, for keeping members informed of its services and for other uses internally.

Please fill in the following label CLEARLY for mailing of admission ticket:

Name :	Name :
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